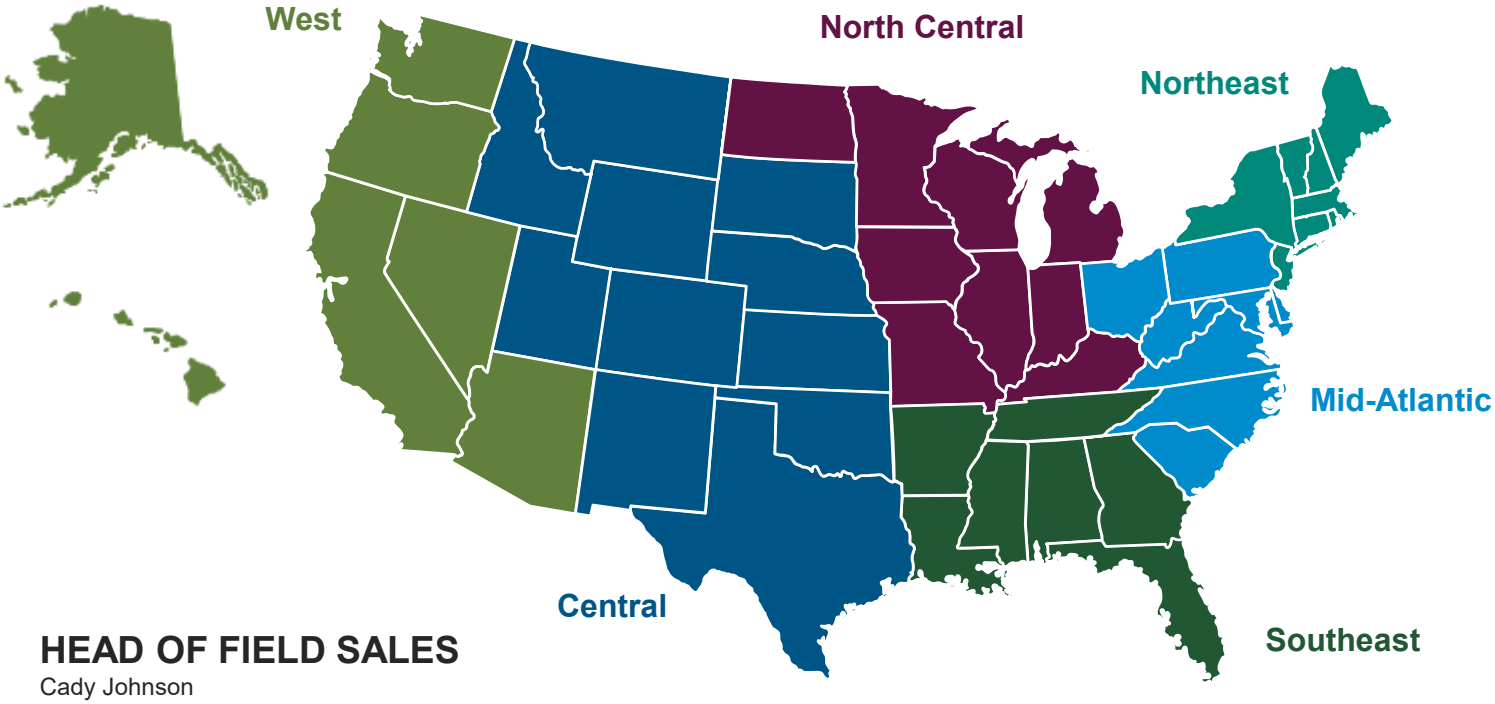
AS OF Q4 2025

PIMCO

Sales Support Map



HEAD OF FIELD SALES

Cady Johnson
Executive Vice President
813.404.7856

West

Divisional Manager: Steve Pogorelec, Executive Vice President 917.574.4331
Internal Divisional Manager: Maddy Stone, Regional Head 949.220.5554

Territory	Account Manager		Account Associate	
LA Metro (Wire Only)	Nick Willett	949.275.8912	Hunter Moore	949.220.5794
Marin County, San Francisco, San Mateo, Menlo Park, Palo Alto, Napa Valley	Andrew Revell	415.722.1445	Mirna Elaasar	949.467.8986
San Jose, Santa Clara, Cupertino, East Bay and Walnut Creek (Wire Only), Fresno, Modesto, Monterey County	Justin Pegram	949.531.0175	Caroline Condevaux	949.720.6853
Oregon and Southern Washington	Steven Storlie	971.645.1171	Asher Hamilton	949.220.5170
San Diego	Robert Lewis, CIMA, CPWA	760.908.3247	Megan Louthan	949.220.5736
Sacramento, Stockton, East Bay and Walnut Creek (Independents and RIA's), Reno, NV	Joe Gengo	415.608.7480	Caroline Condevaux	949.720.6853
LA Metro and Valley (Independents and RIA's), Hawaii	Bryan Knaus	310.730.3315	Hunter Moore	949.220.5794
North LA, Valley and Central Coast	Meg Bavaro, CIMA	805.402.0638	Megan Louthan	949.220.5736
Orange County	Josh Hawkins, CFA	949.610.2515	Antonio Lokossou	949.220.5791
Arizona	Matt Melhado, CFA	480.392.6834	Antonio Lokossou	949.220.5791
Washington (Ex. Banks), Alaska	Colin Aymond	206.914.9941	Hunter Moore	949.220.5794
East LA (Pasadena, Burbank, Glendale), Inland Empire, Palm Desert, Select San Diego, and Las Vegas, NV	Antonese Robertson	714.292.4153	Mirna Elaasar	949.220.5697
Southwest Washington (below Seattle) and Eastern Washington	Caden Bevilacqua	425.429.4199	Sales Desk Coverage	949.467.8305

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North Central

Divisional Manager: John Prosperi, Executive Vice President 646.870.2555
Internal Divisional Manager: Drew Mena, Vice President 737.990.3331

Territory	Account Manager		Account Associate	
Wisconsin	Shawn Carlin, CIMA	608.469.9530	Parker Fitch	737.990.3162
Indiana	Steve Davos	317.771.0960	Lisa Barrera	737.990.3058
Iowa and Southeastern Minnesota	Shore Stokes, CIMA	515.721.0172	Parker Fitch	737.990.3162
Missouri, Southern Illinois	Chad Van Dyk, CIMA	314.240.1492	Tyler Gerrior	737.990.3151
Western Michigan	Tom Hinnershitz, CIMA	616.401.2574	Aaron Otenaike	212.776.1560
Minnesota and North Dakota	Todd Mangis, CFA	612.747.4123	Michelle Tucker	737.990.3184
Chicago North	Andrew Federico	737.990.3176	Deven Bapat	212.776.1548
North (Indep only) and West of Chicago	Sarah Bourgraf, CIMA, CRPC	312.343.7321	Abbi Gosney	737.990.3157
Eastern Michigan	Paul Nickodemus, CIMA	734.604.8059	Aaron Otenaike	212.776.1546
Kansas City and Saint Louis Metro (Indep and RIAs), Greater Missouri	Barton Hageman	737.990.3073	Tyler Gerrior	737.990.3151
Minnesota (TC Metro and Southern MN - Indep only) and Western Wisconsin	Bryan Halverson, CFP®	612.271.0441	Deven Bapat	737.990.3298
Cleveland (EDJ and Ameriprise), Toledo, Northeastern Indiana, Southwest Michigan (EDJ)	Malek Assad	949.220.5775	Ryan Schwartz	737.990.3530
Illinois and Southern Wisconsin (Indep and RIAs) (BDAM)	Ali Hulsebosch	312.237.5927	Sales Desk Coverage	

Central

Divisional Manager: Chris Smith, CIMA, Senior Vice President 615.975.0658
Internal Divisional Manager: Drew Mena, Vice President 737.990.3331

Territory	Account Manager		Account Associate	
Colorado (Indep only), New Mexico, El Paso, TX	Emily McGrath	720.902.0895	Lily Geelan	737.990.3158
Fort Worth, West Texas, Oklahoma	To Be Announced		Jake Henigsman	737.990.3154
Mid cities, Dallas and Northeast Texas	Brandon Kunz	737.990.3152	Phillip Burns	737.990.3152
Colorado (Wire only) and Utah	Scott Whitehouse, CIMA	303.513.1091	Lily Geelan	737.990.3160
Houston (dc)	Christopher Simutis	832.585.3127	Jake Lehrer	737.990.3167
Austin (dc)	Peter Maddox	512.657.7342	Jake Lehrer	737.990.3161
San Antonio (dc)	Taylor Fragapane	737.990.3228	Phillip Burns	737.990.3363
Kansas	Nick Koparanyan	913.609.1444	Cam Atkins	737.990.3153
Idaho, Wyoming, South Dakota, Montana and Spokane Metro	Brady Morrison	949.220.5564	Lisa Barrera	737.990.3058
Nebraska (BDAM)	Cam Atkins	402.954.8421	Sales Desk Coverage	
Texas (BDAM)	Stephanie Touchet	512.569.0271	Sales Desk Coverage	

Southeast

Divisional Manager: Fred Teceno, Executive Vice President 508.309.0626
Internal Divisional Manager: CJ Lozano 737.990.3207

Territory	Account Manager		Account Associate	
Louisiana, Mississippi and Florida Panhandle	Kent Harrison	504.385.8904	Gonzalo Dominguez-Castro	737.990.3163
Northern Florida (Jacksonville, Orlando, Gainesville)	John Kronour	205.790.2589	Josh Weinbach	737.990.3548
Southern Florida (Indep only) and Puerto Rico	Mike Wexler	305.479.2232	Josh Weinbach	737.990.3548
Atlanta (Wire), Low country South Co. (Hilton Head, Charleston, Daniel Island, Mount Pleasant) Wires and Indep	Mike Gallagher	678.429.7519	Sales Desk Coverage	737.990.3577
Alabama and Tennessee	Nick Kleinhenz	205.572.7019	Mallory Ahlbrand	737.990.3407
Southeastern Florida up to Merritt Island and Bonita Springs (Wire only)	Jon Fessel	954.336.1880	Gonzalo Dominguez-Castro	737.990.3182

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Southeast Cont'd

Territory	Account Manager		Account Associate	
Southwest Florida (Tampa, Sarasota, Fort Myers)	Tim McCarthy	813.317.6264	Sales Desk Coverage	737.990.3179
Atlanta (Indep only), Upstate South Co. (Clemson and Greenville) Wires and Indep	To Be Announced		Sales Desk Coverage	737.990.3156
Arkansas	To Be Announced		Sales Desk Coverage	737.990.1508
Kentucky and Southern Indiana	Ben France	502.702.1961	Mallory Ahlbrand	737.990.3407
Florida (Indep and RIAs) (BDAM)	Pasquale Petruzziello	212.597.1007	Sales Desk Coverage	
Georgia and Alabama (BDAM)	Sean Brock	737.990.3577	Sales Desk Coverage	

Northeast

Divisional Manager: Jeff Rosser, CFP, CIMA, Executive Vice President 773.203.4766
Internal Divisional Manager: Katie Weston, Vice President 737.990.3168

Territory	Account Manager		Account Associate	
Westchester County, Fairfield County and New Haven County	Andy Maloney	203.231.9672	Tim Dixon	212.776.1542
Maine, New Hampshire, Vermont, Northern Massachusetts	Jill Hamilton, CIMA	201.388.9113	Erfát Parhat	212.776.1537
Manhattan (Wires -MS, WF)	Gino Gabbianelli, CFA	646.630.6224	Liam O'Connell	212.776.1582
Manhattan (Wires -Merrill, UBS / UBS Private Wealth)	Teddy Moran	917.525.9899	Tim Dixon	212.776.1542
Western Massachusetts and Eastern Upstate NY	Darren DeSimone, CIMA	518.339.3900	Katherine Faught	212.776.1533
Long Island	Missy Iandiorio Longo	917.902.8469	Nicole Kresich	212.776.1540
Eastern Massachusetts inside of 495 loop	Nick Pinhancos, CFA	512.417.4460	Katherine Faught	212.776.1583
Eastern CT, RI and Cape Cod	Matthew Konecky, CIMA	860.810.8460	Kelly Stephen	212.776.1553
North & Central NJ (Wires); Southeastern NJ (Indep only)	John Macejka	646.483.4693	Valentina Barragan	212.776.1529
Philadelphia (Wires), Southern NJ (dc)	Cory McNamara	646.870.2331	Erfát Parhat	212.776.1517
Manhattan and Long Island (Indep only)	George Murphy	914.469.6354	Adam Neuburger	212.776.1551
Northern & Central NJ (Indep only)	Mike Latona, CFP	646.668.6294	Adam Neuburger	212.776.1551
Northern New England (BDAM)	Christina Generoso	617.777.3453	Sales Desk Coverage	

Mid-Atlantic

Divisional Manager: Tracy Wills-Zapata, Executive Vice President 917.885.0008
Internal Divisional Manager: Jack Lucey 737.990.3062

Territory	Account Manager		Account Associate	
Central PA	Frank Siemon, CIMA	717.712.3766	Justin Kauffman	212.776.1502
Western upstate New York out to Erie, Pennsylvania	Gregory Murphy	585.507.0948	Juan Herrera	212.776.1543
Cleaveland (dc)	Paul Eck, CIMA	330.573.7403	Juan Herrera	212.776.1543
Southern Ohio	Paul DeNicolo	513.253.3674	Van Dodgen	737.990.3186
No. Carolina (Wires), So. Carolina (Wires ex. Greenville, Spartanburg, Hilton Head, Beaufort)	Sean Dieterle, CIMA, CAIA	347.852.1577	Sean Kennedy	212.776.1556
No. Carolina (Indep only), So. Carolina (Greenville, Spartanburg, Fort Hill, Clemson)	Richard Callinan, CIMA	704.430.7699	Sean Kennedy	212.776.1558
Pittsburgh, West VA	Kellen Frye	412.933.8087	Meghan McBurney	737.990.3223
Philadelphia (Indep only), Northeastern PA (dc)	Dan Miller, CIMA	610.360.7372	Michelle Tucker	212.776.1506
Washington DC, Montgomery County MD, Northern VA (Wire only)	Rachael Razzano	301.356.7251	Meghan McBurney	737.990.1554
Maryland ex-Montgomery Country, Delaware	Todd Smith, CIMA	443.604.3487	Sales Desk Coverage	212.776.1570
Virginia (dc)	Patrick McMahon	804.297.2580	Van Dodgen	737.990.3175
Greater Raleigh-Durham (Indep, RIAs)	Brooke Leahy	919.943.7891	Justin Kauffman	737.990.3497
Pittsburgh and Ohio (BDAM)	Joe Sosnowski	724.777.2202	Sales Desk Coverage	

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